# Short Term Occupancy Rentals

AIRBNB, VRBO, HOMEAWAY, FLIPKEY, CRAIG'S LIST

#### Who is Airbnb?

SHORT TERM RENTAL WEB SITE
PRIVATELY OWNED
800,000 LISTINGS, 33,000 CITIES, 192 COUNTRIES
ONLY SIX YEARS OLD BUT WORTH \$10 BILLION

#### Issues with Airbnb-State

CURRENT LICENSING AND EXEMPTIONS
ATTEMPTS AT CHANGE – LD 330
OUTCOMES OF THAT ATTEMPT
FUTURE ATTEMPTS AT CHANGE – 15 DAYS

#### Issues with Airbnb-Local

LOCAL OCCUPANCY ORDINANCES
DEFINITION OF LODGING
LOCAL EFFECTS
FUTURE ATTEMPTS AT CHANGE

## Level Playing Field

TAXATION
LICENSURE AND INSPECTION
LIFE SAFETY CONSIDERATIONS
INSURANCE REQUIREMENTS
RESIDENTIAL EXPECTATIONS

#### BEST PRACTICES TO DATE

NEW YORK CITY- STUDY "AIRBNB IN THE CITY"
SAN FRANCISCO
AMERICAN HOTEL & LODGING ASSOCIATION
OVERNIGHT OVERSIGHT COALITION

### NYC Study

NEW YORK CITY- STUDY "AIRBNB IN THE CITY"

COVERAGE BY THE <u>NEW YORK TIMES.</u> A FEW OF SCHNEIDERMAN'S TOP-LINE TAKEAWAYS INCLUDE:

- 72% OF AIRBNB RENTALS IN NEW YORK CITY ARE ILLEGAL.
- \$33.4 MILLION IN TAXES HAS GONE UNCOLLECTED SINCE 2010.
- WHILE ONLY 6% OF HOSTS RAN LARGE-SCALE OPERATIONS ON AIRBNB, THAT SAME GROUP DOMINATED THE PLATFORM, GENERATING 36% OF ALL RENTAL TRANSACTIONS AND COLLECTING 37% OF TOTAL REVENUE OR \$168 MILLION.
- COMMERCIAL HOSTS DOMINATE THE MARKET.
- 4,600 HOUSING UNITS WERE BOOKED THREE MONTHS OR LONGER PER YEAR THROUGH AIRBNB.
- THE REPORT ALSO ILLUSTRATES THE PROPERTY USE, SAFETY AND TAX LAWS VIOLATED BY AIRBNB AND ITS HOSTS.