

The ReVision Solar PPA

Solar Energy For Towns & Non-Profits



46 kW Solar Array at Belfast Fire Station,
Belfast, Maine

Who is ReVision Energy?

Engineers:	Brown, Dartmouth, MIT, UNH
NABCEP:	9 Certifications
Solar Certifications:	90% of employees
College Degree:	95% of employees
Projects:	<u>More than 4,500 solar energy systems</u>





The “B” stands for “Benefit” Corporation and denotes that a business has committed itself to a defined set of non-traditional business practices that benefit employees, customers and the broader community by creating a positive impact on society and the environment.

ReVision Energy's Mission...

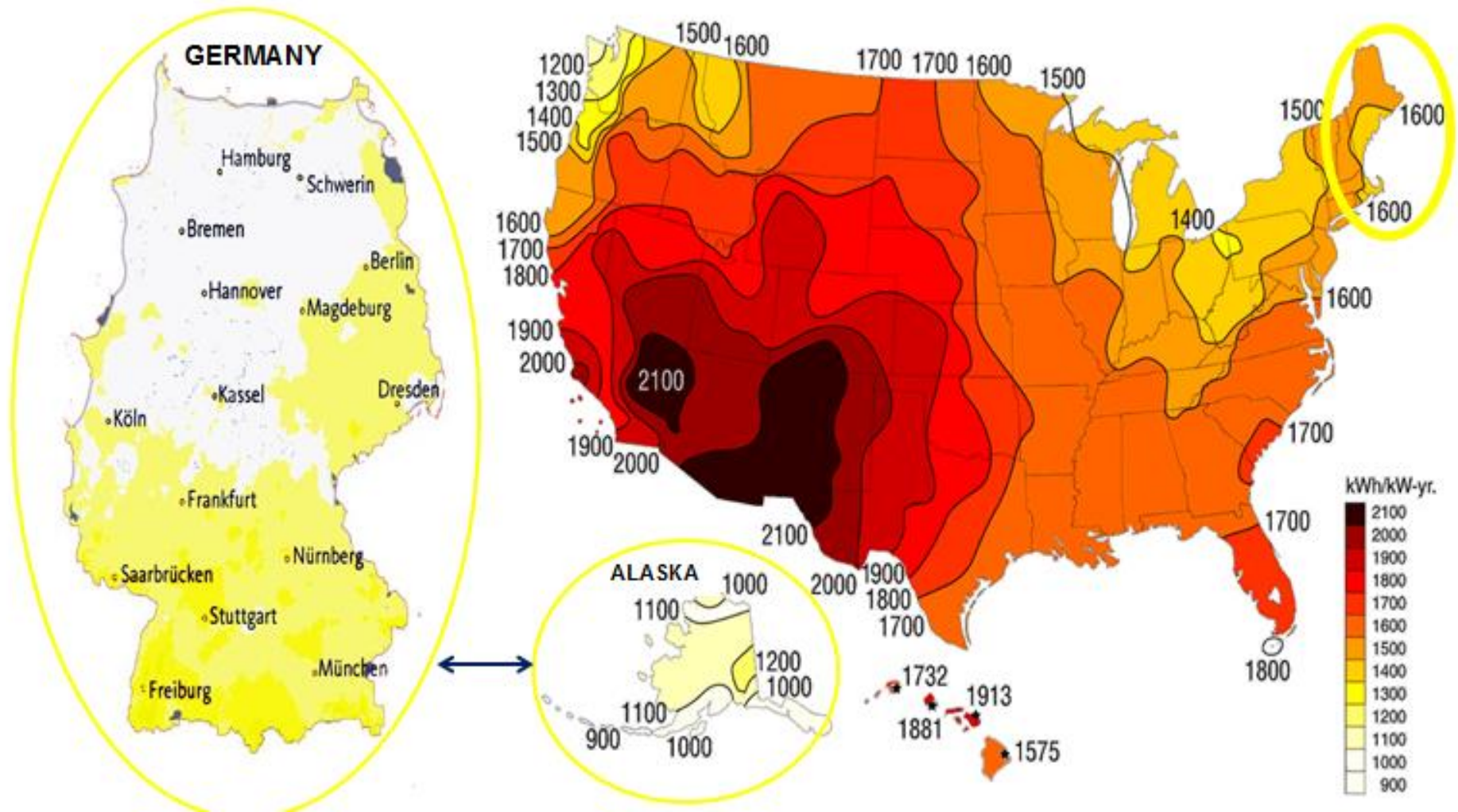
To accelerate the transition to clean, renewable energy sources. To help local governments and non-profits access renewable energy through advantageous financing partnerships.



74 kw array, Proctor Academy

ME & NH receive 33% more sunshine per year than Germany, the world leader in solar energy deployment

Solar Energy Resource Maps for Germany and North America



Solar for Maine and New Hampshire Towns

110 kW – Boothbay, Maine

46 & 114 kW – Belfast, Maine

37 kW – Wells, Maine

42 kW – Scarborough, Maine

119 & 651 kW – Durham, NH

73 kW – Bar Harbor, Maine

41 kW – Eliot, Maine

40 kW – Windham, Maine

28 kW – Yarmouth, Maine

21 kW – South Portland, Maine



Fire Station – Windham, ME
40 kilowatt Grid-Tied Solar PPA

Non-Profits

8 kW – Camp Huckins YMCA, NH

50 kW – Boothbay Region YMCA, Maine

13 kW – Natural Resources Council of Maine, Maine

34 kW – Riding to the Top Therapeutic Stables, Maine

51 kW – Maine Community Solar Farm, Maine

54 kW Avesta Housing, Westbrook, Maine

72 kW – Appalachian Mountain Club, NH



Riding to the Top Stables – Windham, ME

Schools & Universities

50 kW – College of the Atlantic, Maine

26 kW – Good Will Hinckley School, Maine

127 kW – Colby Sawyer College, NH

71 & 240 kW- Proctor Academy, NH

38 kW – Unity College, Maine

170 kW – Thomas College, Maine

43 kW – White Mountain School , NH



Unity College, Phase 2 – Unity, ME

“Every cent that we save on this electric bill will go to scholarships for kids who need help. That’s the biggest win for us.”

Glenn Cummings, President



Good Will Hinckley School
25 kilowatt Grid-Tied Solar PPA

“Our inspiration was to take a positive and significant step in the solar energy arena as part of our college's strategic and very real commitment to living sustainably. The community reaction has been fantastic. We could not be more pleased..”

Tom Galligan, President, Colby Sawyer College



Colby Sawyer College - New London, NH
5 rooftop, 126 kilowatt Solar PPA

"That [energy] plan seeks to provide Thomas College with diverse renewable energy sources that will lower long-term energy expenses and keep tuition costs down. " *Laurie Lachance, President*



Thomas College – Waterville, ME
170 kilowatt Grid-Tied Solar PPA

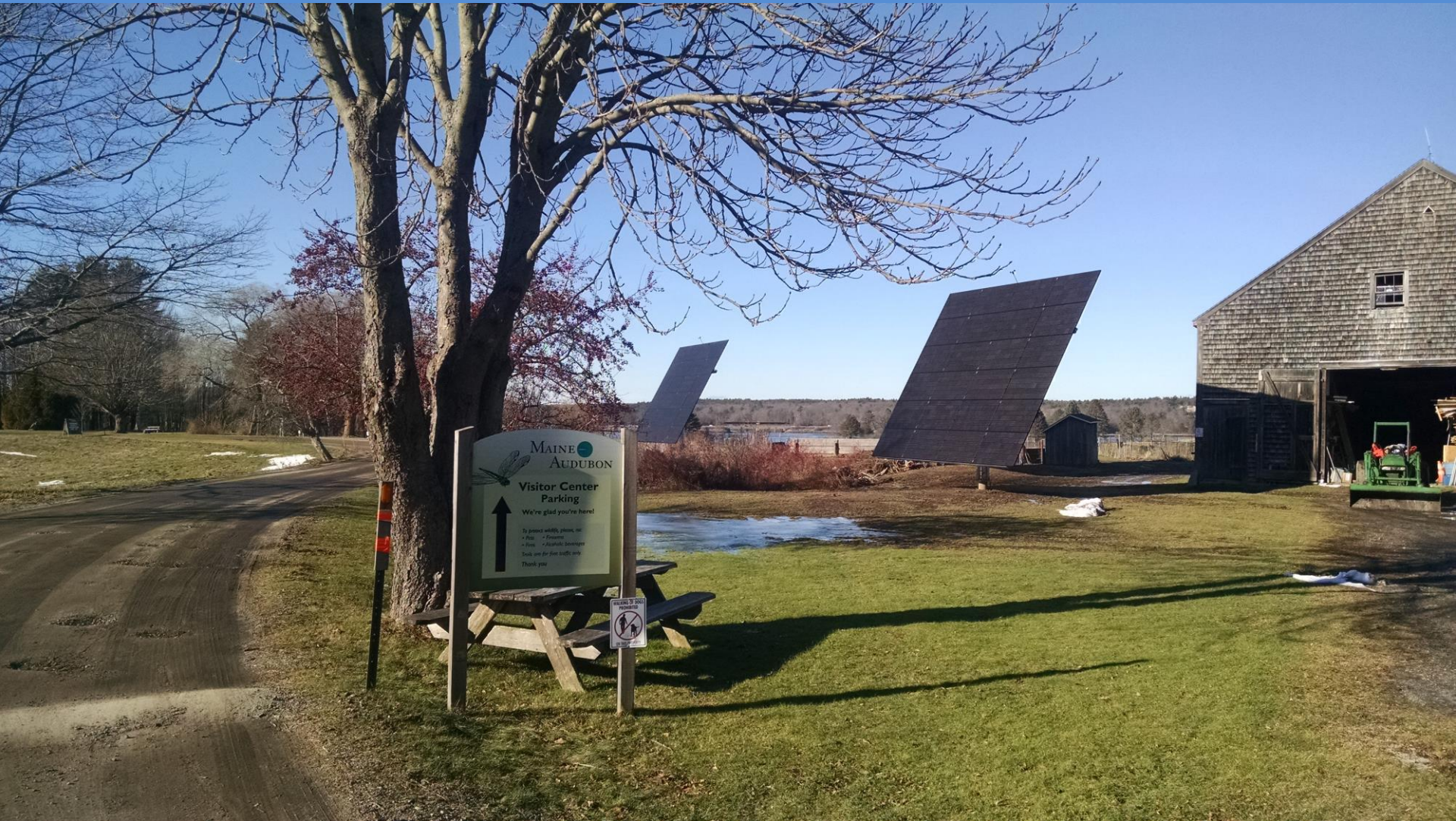


96 kW Grid-Tied Array (120 kW PPA)
Churchill Rink, Durham NH



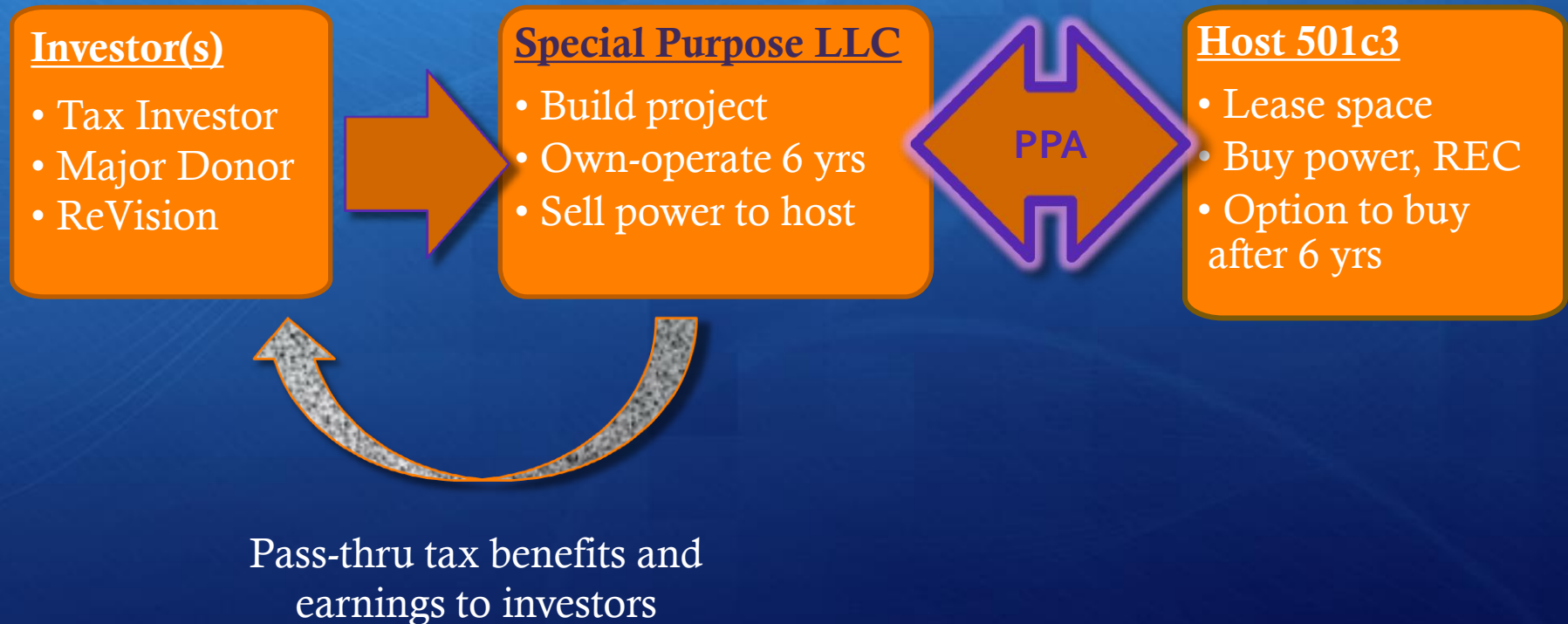
Public Works— Eliot, ME
41 kilowatt Grid-Tied Solar PPA

43 kW- Maine Audubon- Falmouth, ME



A Cost Effective Path to Ownership

Capturing Tax Subsidies for Municipalities and
Non-Profits Using *PPAs*



Solar PPA Structure

Investor(s)

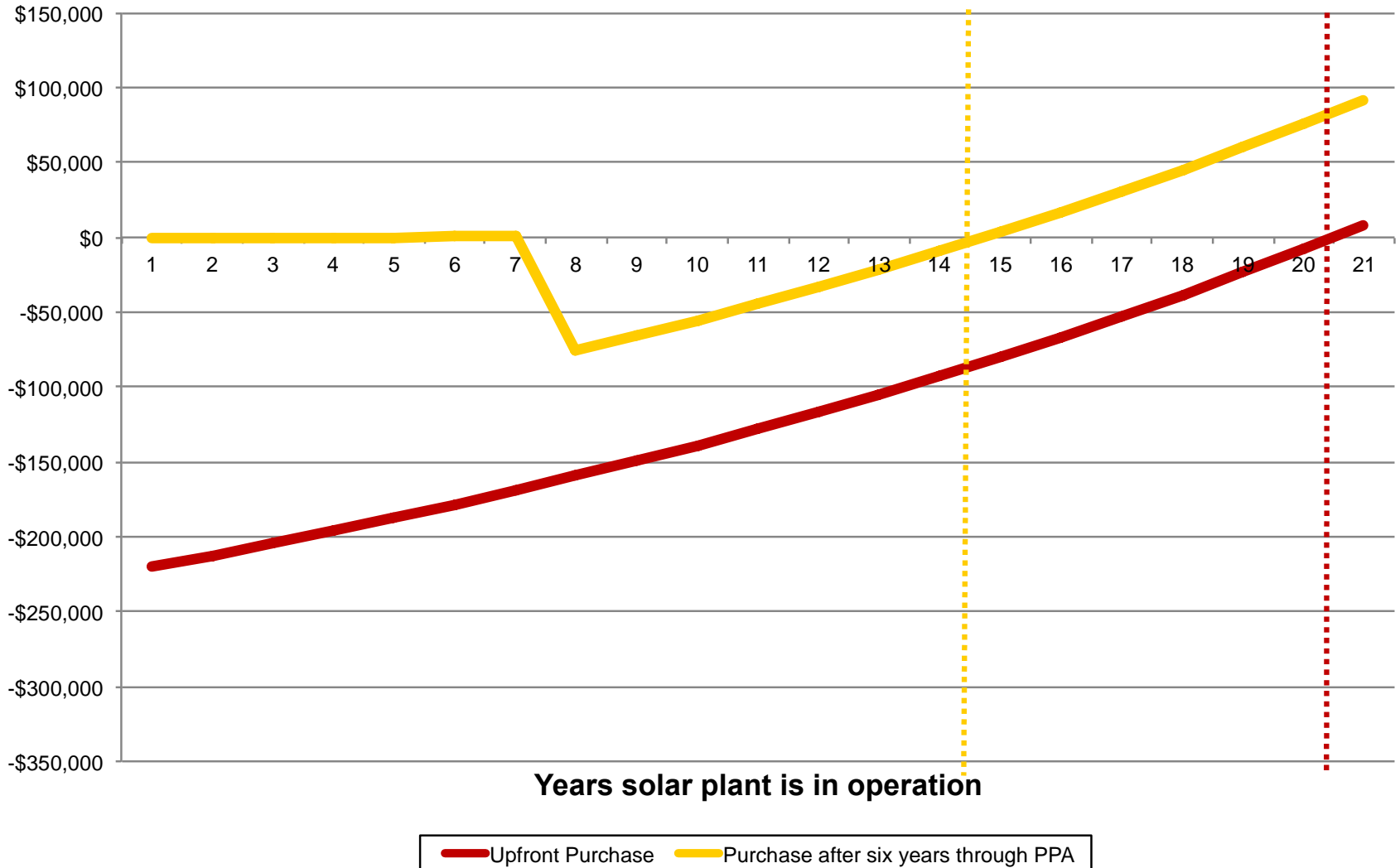
- + Provide Capital, Form LLC
- + Build/Own/Operate ≥ 6 yrs
- + Recoup Investment thru:
 - + Federal Tax Credit
 - + Depreciation & Tax Benefits
 - + Energy Payments from Host
 - + Grants, Rebates, REC sales
 - + Buyout Payment

Host

- ❖ Provides Roof Space
- ❖ Net Metering w/ Utility
- ❖ Off-takes Energy, RECs
- ❖ Can pre-pay, up to six years
- ❖ Buyout Equipment \geq year 7 at fraction of original cost
- ❖ Assume remaining debt, if any

Least Cost Pathway to Ownership

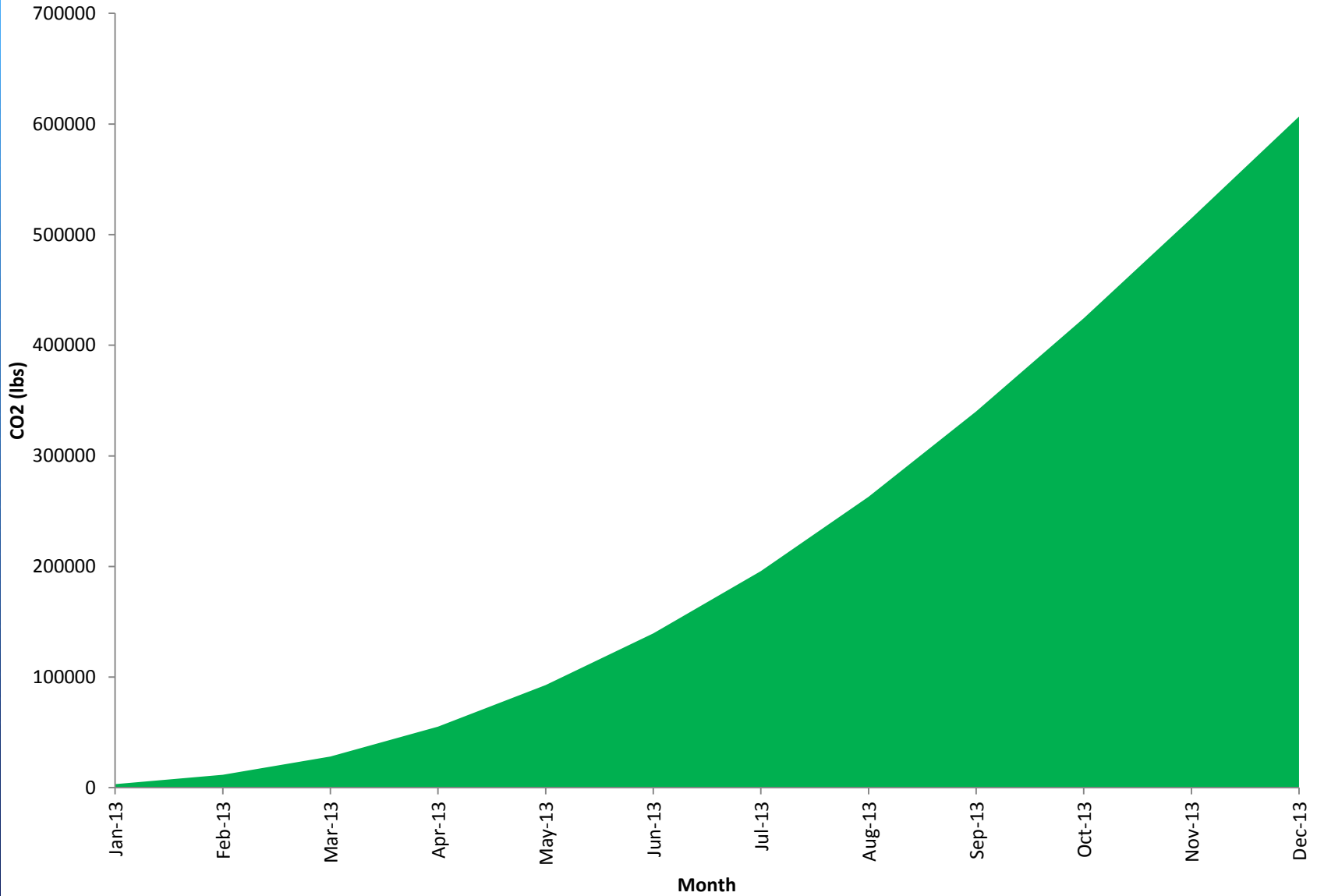
Solar Ownership for Bar Harbor



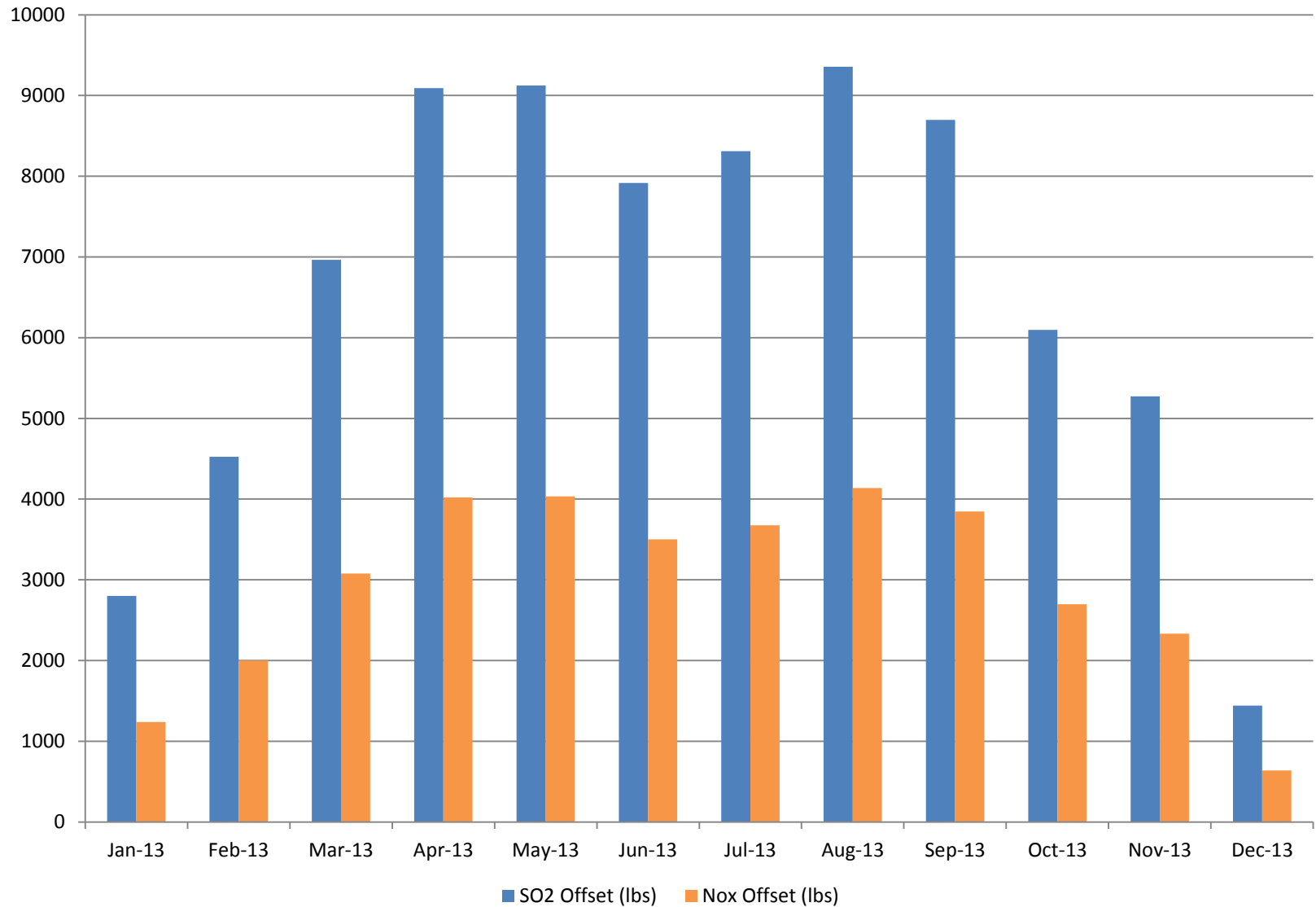
Comparison of Annual Payments: Solar PPA vs. Utility

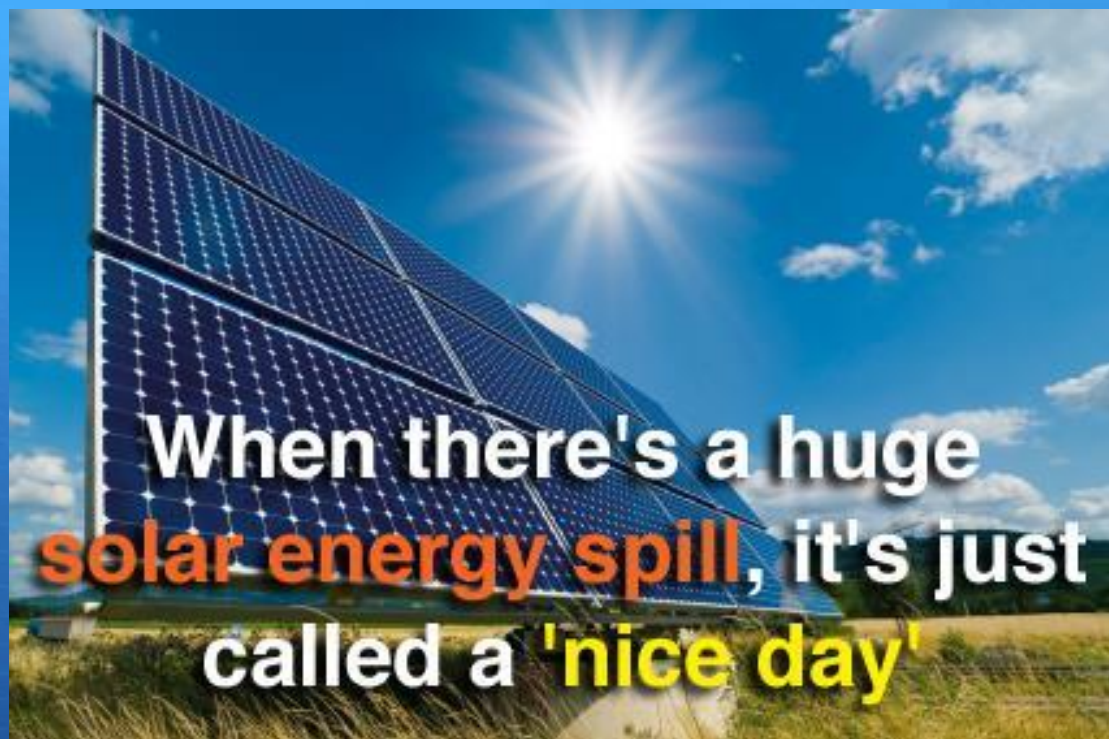


Cumulative CO2 Offset (lbs)



SO2 & NOx Offset





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